



SECURE CARE UPDATE

Our team participated in a webinar with Securian to discuss their new Hybrid product.

Below are the takeaways from this update.

1. SecureCare III will launch March 28th – 4-5% price increase, default ROP option will be policy CV. Full ROP still available but with a 20% price increase.
2. Apps must be in received by home office by March 25th in order to receive old rates. No placement deadline.
3. New Secure Care III Announcement to come out between the end of February or the beginning of March.

RELATIONSHIPS FIRST

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