

## CARRIERS INSTALLED WITH iGO®

| Carrier                 | Products          |         |                            |            | Capabilities |                   |             |             |           |                             |       |                      |                  |               |        | Additional Information |  |   |
|-------------------------|-------------------|---------|----------------------------|------------|--------------|-------------------|-------------|-------------|-----------|-----------------------------|-------|----------------------|------------------|---------------|--------|------------------------|--|---|
|                         | Product Type      |         | Ticket/ Call Center Assist | Full e-App | Wet Sign     | e-Sign & e-Submit |             |             |           |                             |       | Client Collaboration | Paramed Ordering | Illustrations | Attach |                        | Agency Integrator Integration  |   |
|                         | Life              | Annuity |                            |            |              | e-Mail            | Digital Pad | Face 2 Face | Docu Sign | Alpha Trust                 | Voice |                      |                  |               |        |                        |  | iPad  |
| American General        | Term              |         | X                          | X          | X            | X                 |             | X           |           | X*                          |       | X                    |                  | X             | X      | X                      | * AIG Ticket has just agent attestation - so after locking the ticket - agent simply checks the box - attesting and submit the ticket to Case manager. There is no e-signature process. Once case manager approves the ticket - the ticket is electronically submitted to Exam One for further processing.<br>* GUL and IUL products are listed under UL when selecting a Product Type in iGo<br>* Illustrations are done available but handled by a 3rd party, not iPipeline. |   |
|                         | GUL               |         |                            |            |              |                   |             |             |           |                             |       |                      |                  |               |        |                        |  |   |
|                         | IUL               |         |                            |            |              |                   |             |             |           |                             |       |                      |                  |               |        |                        |  |   |
| Assurity                | WL                |         | X                          | X          |              | X                 |             | X           |           | X                           |       | X                    |                  |               |        | X                      | CI, DI, Accident products are available in NY.   |   |
|                         | Term              |         | X                          | X          | X            | X                 |             | X           |           |                             |       |                      | X                |               |        | X                      |  |   |
|                         | CI                |         |                            |            |              |                   |             |             |           |                             |       |                      |                  |               |        |                        |  |   |
|                         | DI                |         |                            |            |              |                   |             |             |           |                             |       |                      |                  |               |        |                        |  |   |
|                         | WL                |         |                            |            |              |                   |             |             |           |                             |       |                      |                  |               |        |                        |  |   |
| Accident                |                   |         |                            |            |              |                   |             |             |           |                             |       |                      |                  |               |        |                        |  |   |
| Cincinnati Life         | Term              |         | Drop Ticket Only           |            |              |                   |             |             |           |                             |       |                      |                  |               |        | X                      |  |   |
| John Hancock            | Term              |         | X                          | X          | X            | X                 |             |             | X         |                             | X     | X                    |                  |               |        | X                      |  |   |
|                         | UL                |         |                            |            |              |                   |             |             |           |                             |       |                      |                  |               |        |                        |  |   |
|                         | IUL               |         |                            |            |              |                   |             |             |           |                             |       |                      |                  |               |        |                        |  |   |
|                         | VUL               |         |                            |            |              |                   |             |             |           |                             |       |                      |                  |               |        |                        |  |   |
|                         | SUL               |         |                            |            |              |                   |             |             |           |                             |       |                      |                  |               |        |                        |  |   |
| Legal & General         | Term              |         | App Assist (Drop Ticket)   |            |              |                   |             |             |           |                             |       |                      |                  |               |        |                        | X  | Only the agent may e-Sign. It is an agent attestation. App Assist is only available in NY and OP Term is no available in all states except for NY.  |
|                         | OP Term           |         |                            |            |              |                   |             |             |           |                             |       |                      |                  |               |        |                        |  |   |
| Lincoln Financial Group | Term              |         | X                          | X          | X            | X                 |             | X           | X         | *see additional information |       |                      | X                |               |        | X                      | X  | Products may not be available in all states. Lincoln only uses DocuSign as the signature tool for all signature methods except Wet Signature. For all ClickWrap signature methods, there is support for both SSN/PIN and a texted PIN.<br><br>There are four different platforms/signature methods ---<br>1. ITB: Used only by Edward Jones; Signature Methods: Signatures are not collected<br>2. eTicket: All electronic and a smaller ticket; Signature Methods: F2F, ClickWrap<br>3. eApp: Full app, Signature Methods: Wet sign, ClickWrap<br>4. MoneyGuard: MoneyGuard only products; Signature Methods: Wet sign, ClickWrap<br><br>*Voice Signature option for the TermAccel product on the eTicket platform - iPipeline does not collect signatures but rather sends all information over to Lincoln in the 103. Lincoln collects the signatures via an internal voice signature process. |
|                         | UL                |         |                            |            |              |                   |             |             |           |                             |       |                      |                  |               |        |                        |  |   |
|                         | SVUL              |         |                            |            |              |                   |             |             |           |                             |       |                      |                  |               |        |                        |  |   |
|                         | SUL               |         |                            |            |              |                   |             |             |           |                             |       |                      |                  |               |        |                        |  |   |
|                         | IUL               |         |                            |            |              |                   |             |             |           |                             |       |                      |                  |               |        |                        |  |   |
|                         | SIUL              |         |                            |            |              |                   |             |             |           |                             |       |                      |                  |               |        |                        |  |   |
|                         | VUL               |         |                            |            |              |                   |             |             |           |                             |       |                      |                  |               |        |                        |  |   |
|                         | Money Guard (LTC) |         |                            |            |              |                   |             |             |           |                             |       |                      |                  |               |        |                        |  |   |



